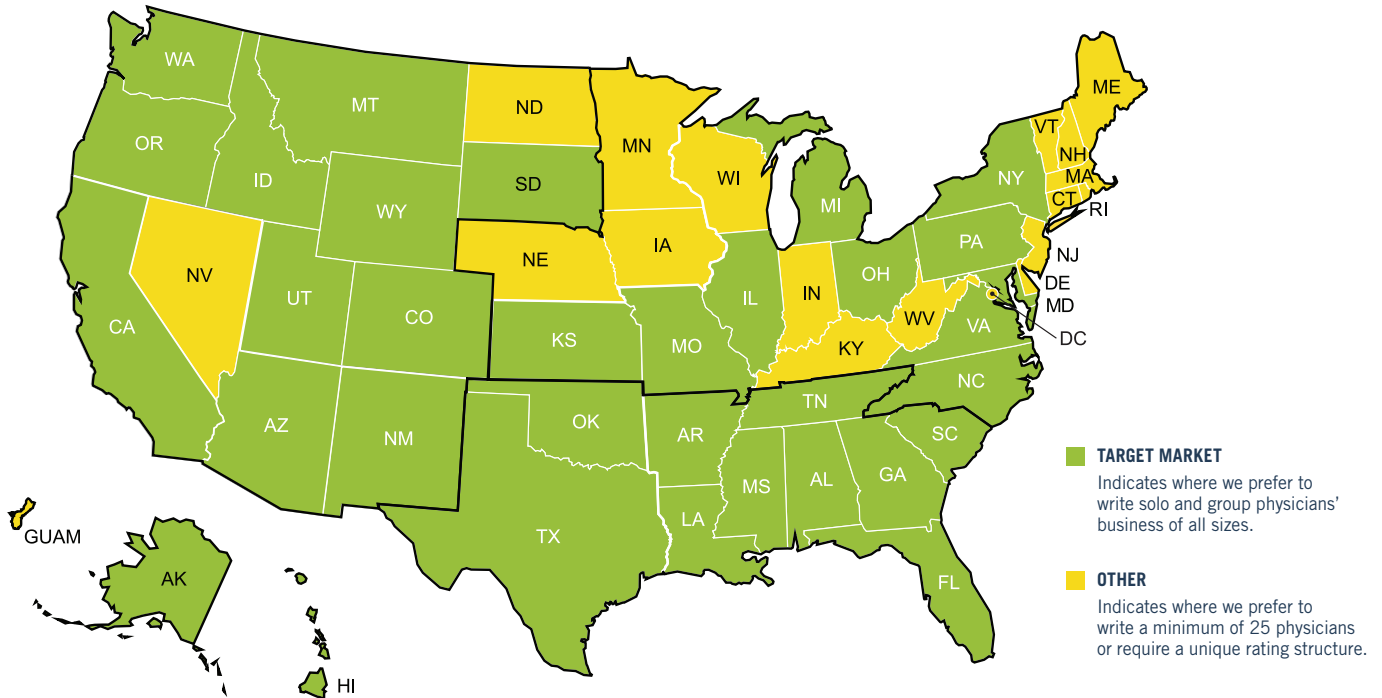


# APPETITE GUIDE

## Solutions for Physicians, Surgeons, Groups, and Dentists

The Doctors Company is driven to help you efficiently deliver the best insurance solutions for your clients. This guide geographically displays our preferred risks, so you can easily prioritize your submissions and successfully write more business with us.

### THE DOCTORS COMPANY'S ADMITTED PRODUCT GEOGRAPHIC RISK FOCUS



### TARGET MARKETS AND COVERAGE OPTIONS

#### Primary Areas of Focus

- ▶ Solo and Group Physicians
  - All Sizes
  - Coverage for Affiliated Facilities
- ▶ National Endorsement Programs

#### Alternative Risk Solutions (Available in All States)

- ▶ Fronting Agreements (with or without captive reinsurance)
- ▶ Loss Portfolio Transfers
- ▶ Novations
- ▶ Excess/Umbrella Policies (with primary)

### THE DOCTORS COMPANY KEY CONTACTS

#### REGION I

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