

# SOLUTIONS FOR HEALTHCARE LIABILITY

Coverage Options to Protect Your Clients and Give Your Agency a Competitive Edge

Your partnership with The Doctors Company delivers superior coverage solutions for your clients.

As an organization founded and led by physicians, we are closely aligned with the medical profession and have an expert understanding of the risks involved with today's practice environment. Our finely calibrated risk profiles and flexible insurance solutions can help your clients ensure that their unique risks are covered responsibly. Together with our wholly owned subsidiary, TDC Specialty Underwriters, we offer a comprehensive range of high-quality professional liability insurance products for the healthcare marketplace.

## THE DOCTORS COMPANY

### Predominately Admitted

#### Primary Areas of Focus

- ▶ Solo and Group Physicians
  - All Sizes
  - Coverage for Affiliated Facilities
- ▶ National Endorsement Programs

#### Alternative Risk Solutions

- ▶ Fronting Agreements (with or without captive reinsurance)
- ▶ Loss Portfolio Transfers
- ▶ Novations
- ▶ Excess/Umbrella Policies (with primary)

## TDC SPECIALTY UNDERWRITERS

### Predominately E&S

#### Primary Areas of Focus

- ▶ Hospitals
- ▶ E&S Medical Groups
- ▶ Medical Facilities
- ▶ Long Term Care
- ▶ Managed Care
- ▶ Life Sciences
- ▶ Management Liability (admitted available)
- ▶ Cyber Liability

#### Other Capabilities

- ▶ Captive Reinsurance (without fronting)
- ▶ Excess/Umbrella
- ▶ Freestanding ERPs/Tails

Founded in 1976, The Doctors Company is the nation's largest physician-owned medical malpractice insurer—providing coverage to more than 200 facilities and 79,000 physicians. With our long history of stability and strong performance, your clients can count on us to have the power and financial resources necessary to protect them today and for many years to come.

**"A"**  
rating

A.M. Best Company and Fitch Ratings once again put us in the "strong" category for Insurer Financial Strength.

**\$4.8B**  
assets

Unrivaled financial strength and backing for our members.

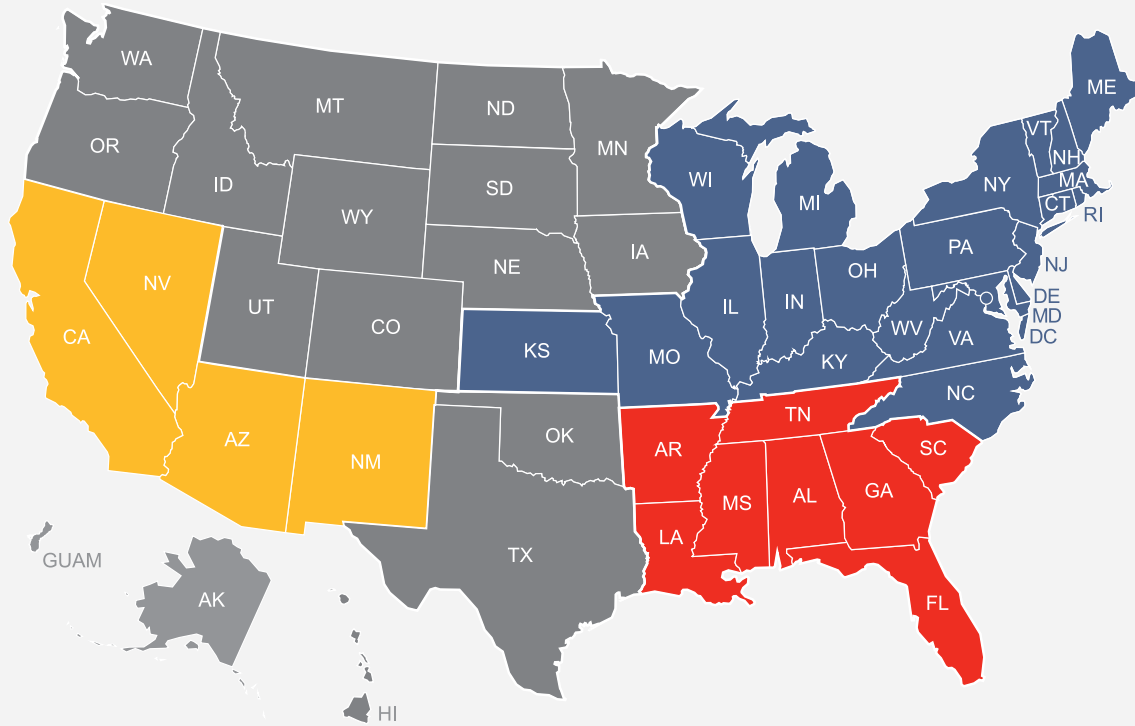
**\$2.1B**  
member surplus

Strongest of any national physician-owned medical liability carrier.



Coverage, policy terms, and availability may vary by state. Certain coverages may be provided through surplus lines insurance subsidiaries of The Doctors Company through licensed surplus lines brokers. The Doctors Company does not underwrite Excess and Surplus lines insurance. Coverages may be underwritten by TDC Specialty Insurance Company or TDC National Assurance Company, wholly owned subsidiaries of The Doctors Company.

TDC Specialty Underwriters, Inc., in California: dba Insurance City Solutions, License #0L85833



## NORTHWEST

### Admitted Risks

NWRsubmissions@thedoctors.com

### Underwriting Leader\*

#### CORY JOHNSON

971.223.6306

cory.johnson@thedoctors.com

### Underwriting Leader

(OK, TX only)

#### ROBERT ROEHRIG

512.275.1851

rroebrig@thedoctors.com

### Business Development Leader\*

#### MARA KENNEDY

971.223.6310

makennedy@thedoctors.com

### Business Development Leader

(OK, TX only)

#### BRUCE KLEEMAN

512.275.1845

bkleeman@thedoctors.com

\*For all Northwest states except OK and TX.

## SOUTHWEST

### Admitted Risks

SWRsubmissions@thedoctors.com

### Underwriting Leader

(NM, NV only)

#### BETH BRIDGES

707.226.0273

bbridges@thedoctors.com

### Underwriting Leader

(CA only)

#### TERRY POUNDER

310.492.4771

tpounder@thedoctors.com

### Underwriting Leader

(AZ, large tailored accounts)

#### DEANNA CHRISTOFFERSON

707.226.1189

dchristofferson@thedoctors.com

### Business Development Leader

#### JASON SEXTON

310.492.4781

jsexton@thedoctors.com

## NORTHEAST

### Admitted Risks

NERsubmissions@thedoctors.com

### Underwriting Manager

#### BLAKE MCLENDON

517.324.6845

bmclendon@thedoctors.com

### Underwriting Leader

(Large tailored accounts)

#### SONYA ZIEGLER

717.791.0511

sonya.ziegler@thedoctors.com

### Business Development Leader

#### BUCK LONG

517.324.6704

blong@thedoctors.com

## SOUTHEAST

### Admitted Risks

SERsubmissions@thedoctors.com

### Underwriting Leader

#### LAURA ARCHER

904.360.3087

larcher@thedoctors.com

### Business Development Leader

#### CHRISTIAN GROUX

904.360.3090

cgroux@thedoctors.com

## THE DOCTORS COMPANY KEY CONTACTS

### National Brokers

#### BRUCE ANDERSON Vice President, National Business Development

707.226.0206 bruce.anderson@thedoctors.com

### Alternative Risk Solutions

#### TODD ZEITER Vice President, Alternative Risk Solutions

707.226.0167 tzeiter@thedoctors.com

## TDC SPECIALTY UNDERWRITERS

**E&S Risks** submissions@tdcspecialty.com

#### GEORGE BENNETT Senior Vice President, TDC Specialty Underwriters

860.269.2833 george.bennett@tdcspecialty.com